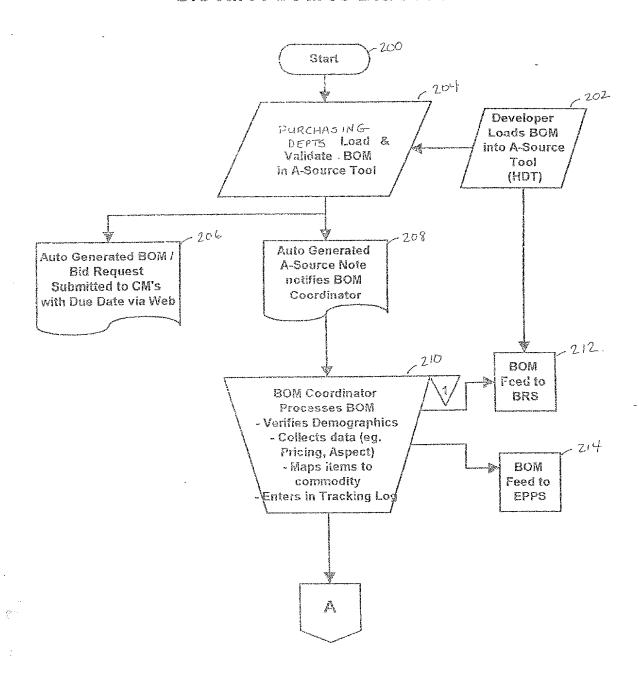


2 of 19 FIS9-2000-0229US1

Global A-Source Bid Process



3 of 19 FIS9-2000-0229US1

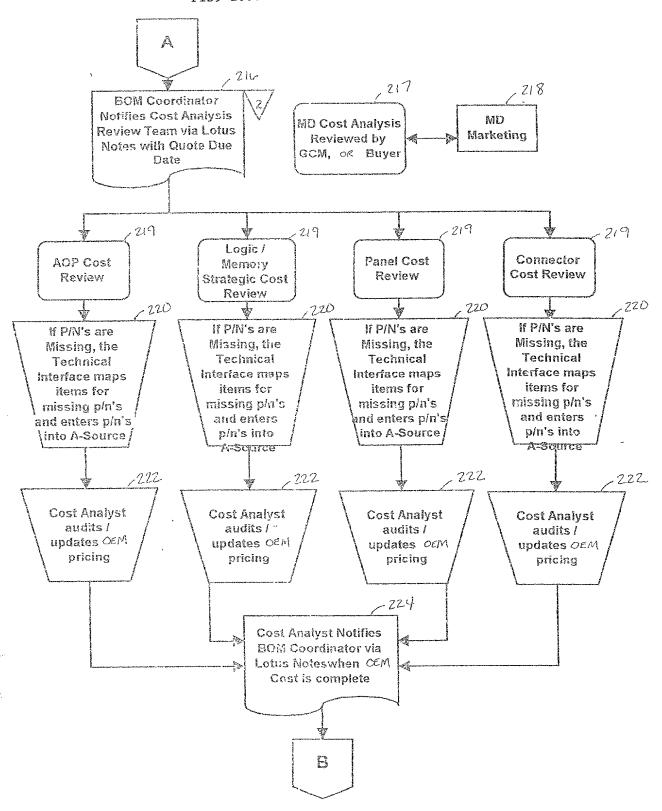


FIG. 2B

4 of 19 FIS9-2000-0229US1

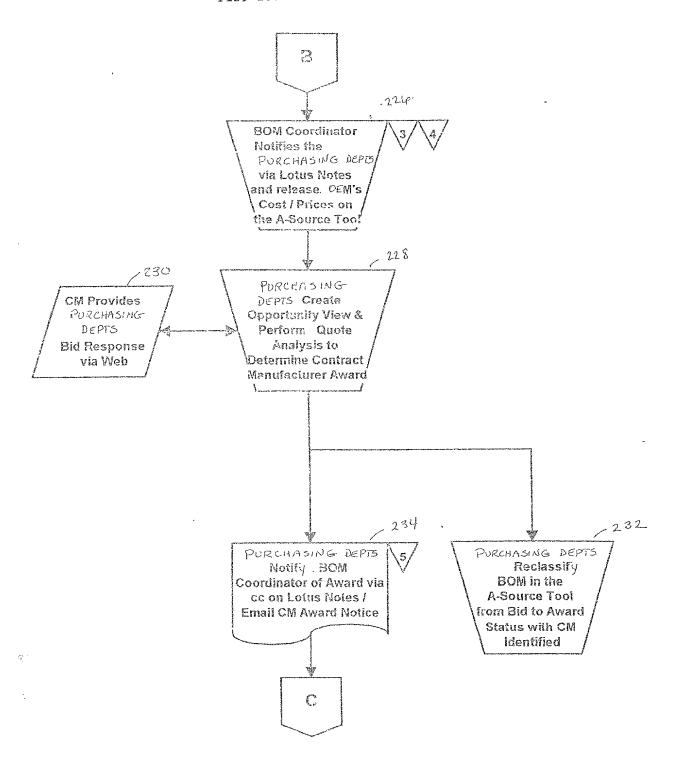


FIG. 2C

FIS9-2000-0229US1 .234 **BOM Coordinator** runs Price "Compare" to Setup View for Leverage Analysis 238 **BOM Coordinator Notifies Cost Analysis** Reviewers of Award via Loius Notes 240 240 240 240 Logic / Memory Connector Panel Cost AOP Cost Strategic Cost Cost Analysis Analysis Analysis Analysis Review Review Review Review 242 Each Cost Analyst Reviews the Price & Opportunity View 248 246 244 PURCHASING DEPTS VIA Each Cost Analyst Cost Analyst Identifies ŒM Email Notify CM of P/N's Contacts PURCHASING Non-Competitive Prices & DEPTS , and Notifies Respective - Buy off Contract Review: / Recommend: Councils, where &M is non - LOA which P/N's ŒM has competitive via Lotus Notes - Buy from OEM Cost Leverage & What - Buy Direct **Cost Reduction** - Consigned by EM Technique will be used Request: CM to Provide New Costed "Production" PURCHASING DEPTS Notify. BOM via the Web BOM Coordinator, via Lotus Notes, confirming CM has been Notified & Confirm P/N's to be Executed

5 of 19

FIG. 2D

6 of 19 FIS9-2000-0229US1

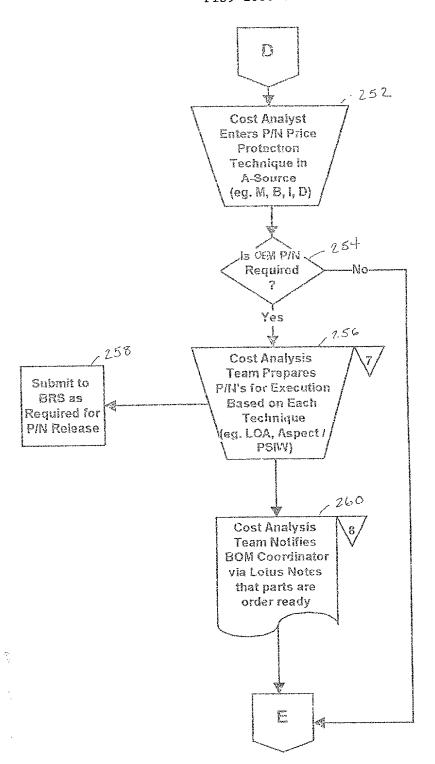


FIG. 2E

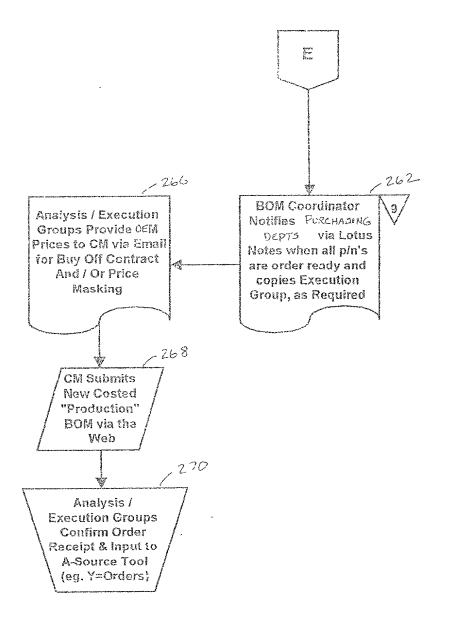


FIG. 2F

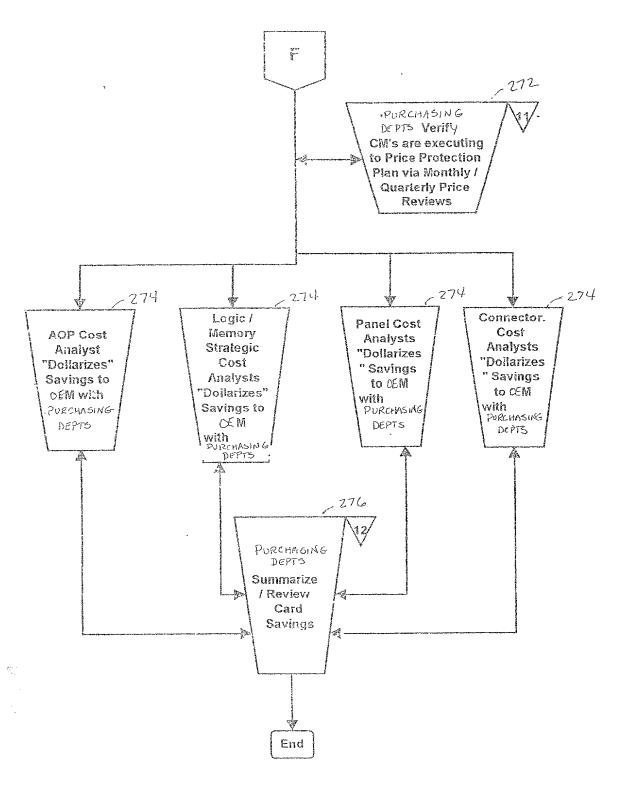


FIG. 2G

Global A-Source Production BOM Process

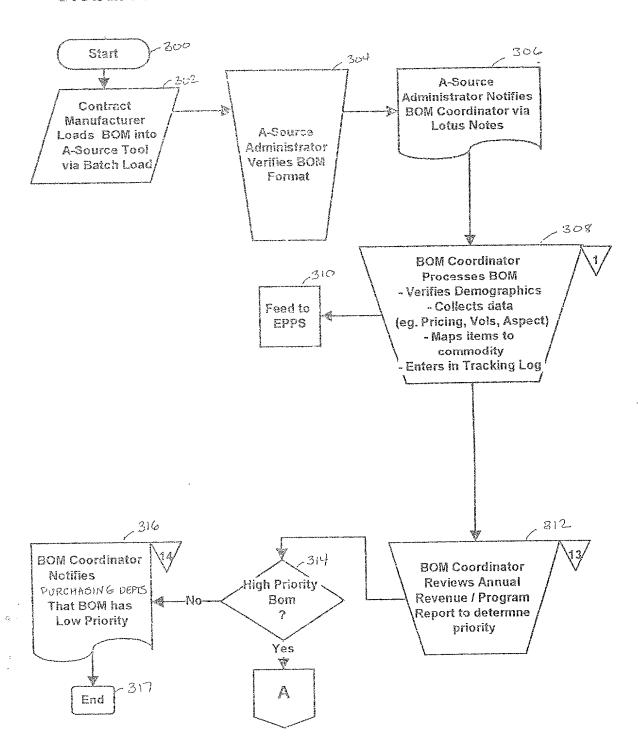


FIG 3A

10 of 19 FOS9-2000-0229US1

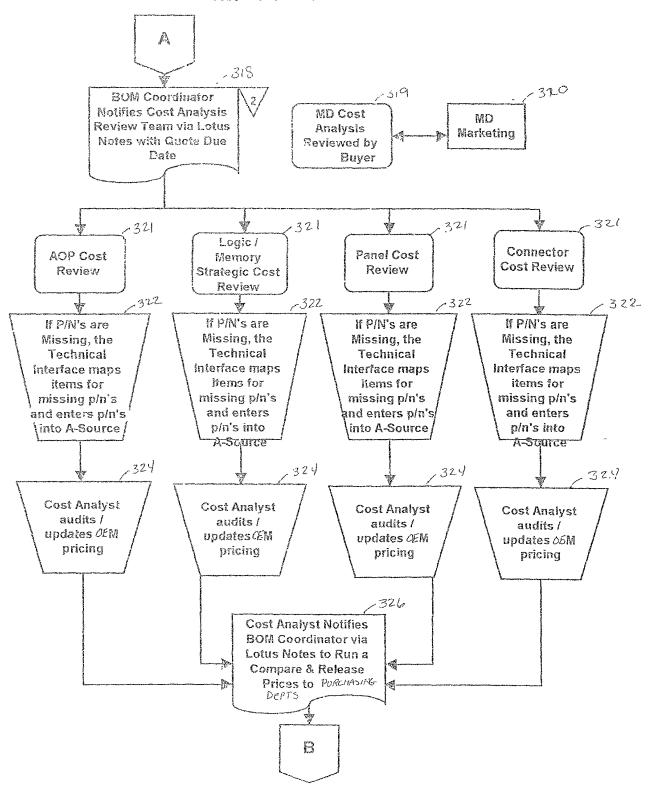


FIG. 3B

11 of 19 FIS9-2000-0229US1

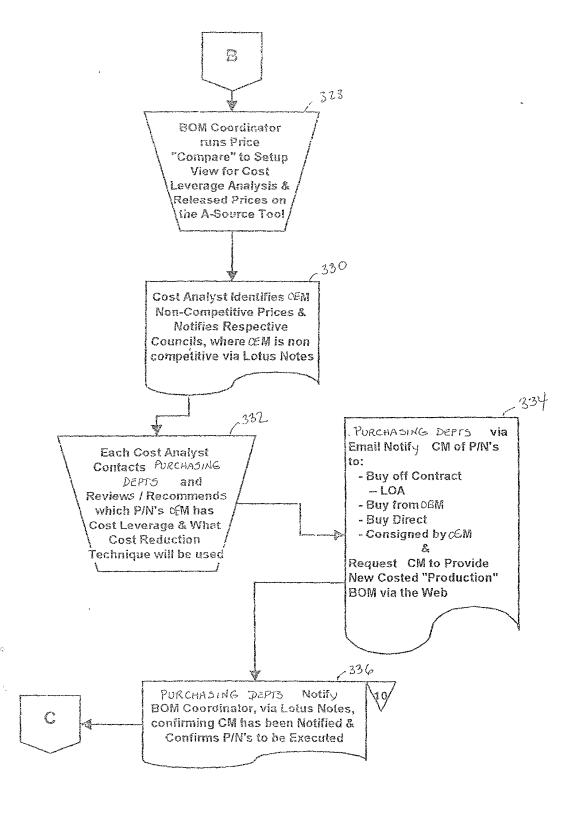


FIG. 3C

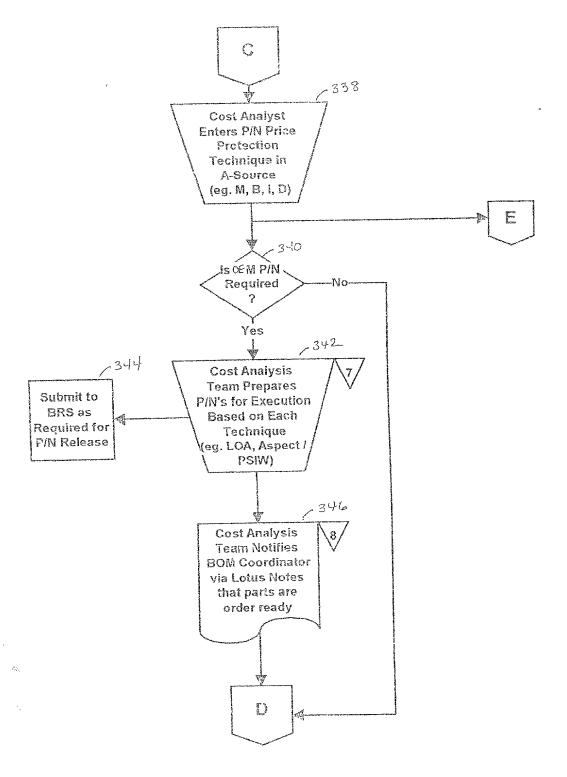
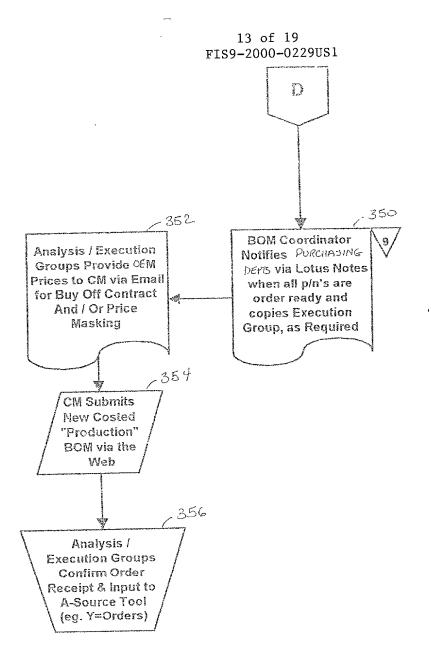
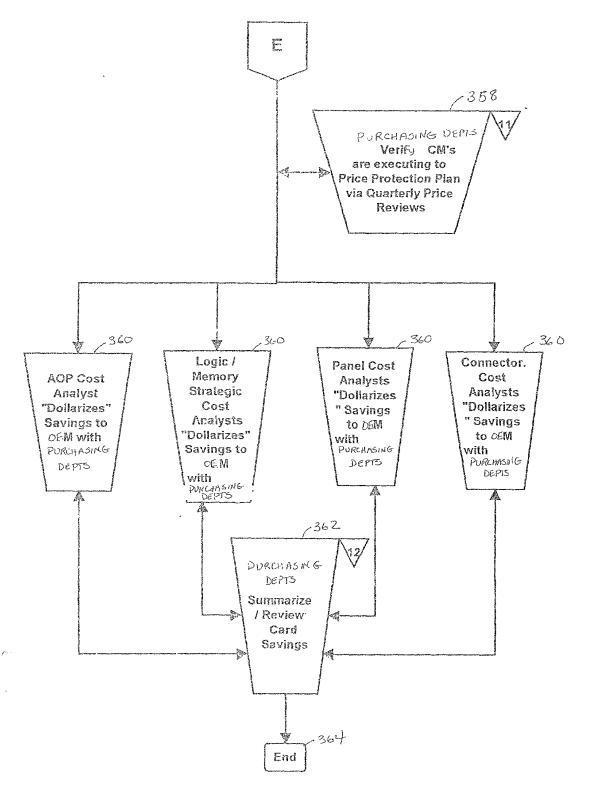


FIG. 3D





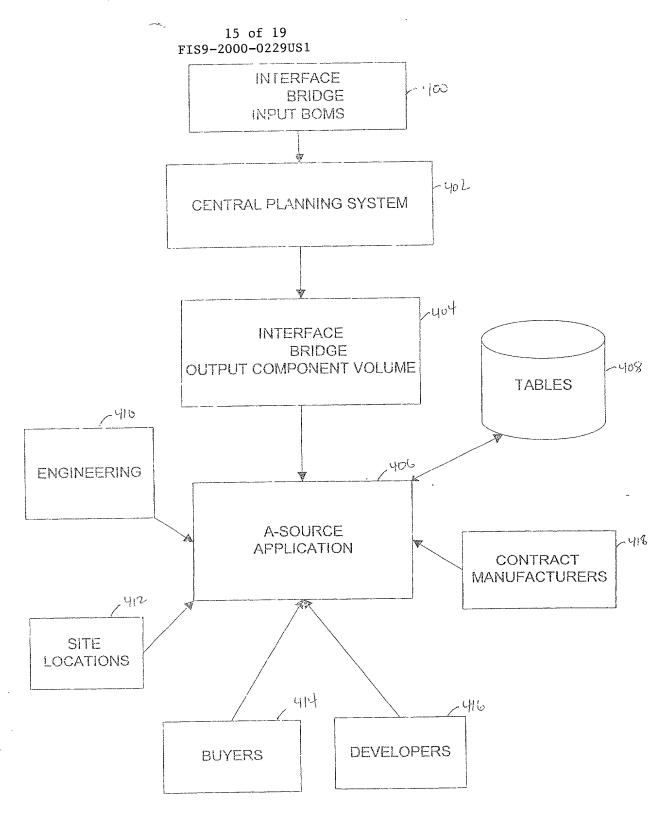


FIG. 4



Phone: Fax:

11/10/2000

Attention:	Mr/s
Súbiect:	Supplier Third Party Purchase Authorization
Dear Mr.	
Products" or "pursuant to the and of M. Pur form of a purch	written authorization for "Subcontractor" to purchase the OEM part numbers (" Services") listed on the attached Schedule at the prevailing OEM contract price and existing
independent co	ion does not create an agency relationship between us, and you will remain an intractor. In no event will CEM assume responsibility for transactions conducted ad Subcontractor. OEM reserves the right to rescind this authorization in any part
your receipt.	tail below and rerum this authorization letter via e-mail within five business days of Jpon return receipt by OEM, we will send Subcontractor details regarding current mated volumes for the Products or Services referenced on the attached Schedule.
If you have ar	ny questions, please contact at phone (_)
Yours truly,	

16 of 19 FIS9-2000-0229US1

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17 of 19 FIS9-2000-0229US1

LETTER OF AUTHORIZATION FLOW

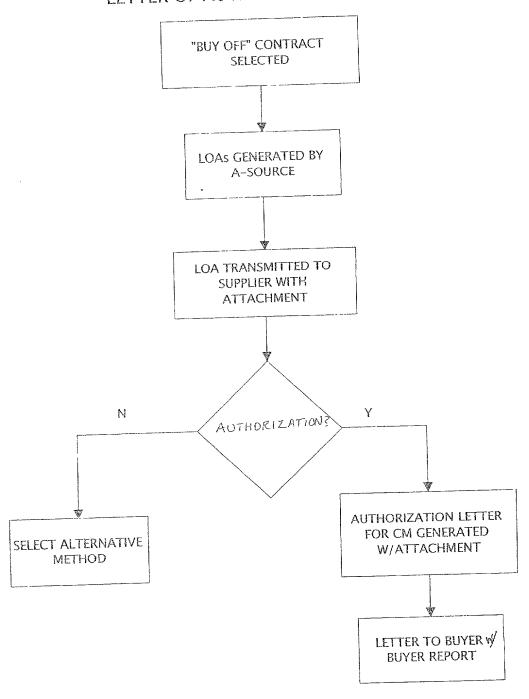


FIG. 6



	rnome; Fax:
03/10/2000	to Annual and a service consider to a self-the definition and an extraordinate in particular (\$250).
Authorized Third Party:	
T .	
Re: Third Party Purchase Authorization	
Attention:	
Dear ,	
Effective (date), you are authorized to purcha suppliers (collectively the "Supplier") certain &M part numbers ("Proprevailing OEM contract prices. The Products or Services current cor Supplier list will be supplied in the attachment below. OEM reserves thauthorization in any part and at any time. You are retained and will recontractor, and in no event will &M assume responsibility for any transcription.	ducts" or "Services") at the stract prices and the be right to rescind this main an independent
Pricing information disclosed hereunder is confidential and you agree in a period of two (2) years from the date of your last purchase of Producties reconciliation purposes, you authorize Supplier to release to OEM information Authorizations (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAs") issued by you for Productions (e.g. Purchase Orders) ("WAS") issued by you for Productions (e.g. Purchase Orders) ("WAS") issued by you for Productions (e.g. Purchase Orders) ("WAS") issued by you for Productions (e.g. Purchase Orders) ("WAS") issued by you for Productions (e.g. Purchase Orders) ("WAS") issued by you for Productions (e.g. Purchase Orders) ("WAS") (e.g. Purchase Orders) ("WAS") (e.g. Purchase Orders) (e.g. Purchase O	cts or Services. For mation regarding Work
All WAs issued by you to Supplier for Products or Services must be or number, and by doing so, you agree that such Products and Services w performance of contracted work for the CEM Corporation.	
If you have any questions, please contact(phone number) enter phone number.	(name) enter name at

Yours truly,

19 of 19 FIS9-2000-0229US1

OFM Buver Report										
	ŒM	PART	CURR		SUB-CON	CEM	QTY/	Per		
CARD CARD	****	miton	CITATO.		PRICE	PRICE	CARD			
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PRO286										
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		CAPACITOR		.0355	.0239	1	.0116			
750000 8700	•	, `								
U.S.I.	6480401	TRANSISTOR	SEMICON	.016	.0135	4	.01			
750000 7500										
D.S.I.	14J3882	fuses	usa co	.175	.117	4	.232			
750000 174000		*								
U.S.I.	05K2303	CAPACITOR ·	XYZ, ERI	.15	.07203	30	2,3391			
750000 175432	5									
U.S.I.	10H6122	CAPACITOR .	ABC ELEC	.0052	.0037	6	.009			
750000 6750										
Total Bavings	per card	A = 2.6027 E	st. Annual Pro	gram Sar	rings = 19.	52025				

FIG. 8

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